

# Financial Outlook

FY 2022

YEAR ENDED JUNE 30, 2022

Assets Liabilities

Net Assets

Revenue w/



Expenses



The Land Institute's financial outlook, as of June 30, 2022, remains strong and stable for an organization of our size.

We've developed a healthy cash reserve. Given our longterm vision, this reserve is vital to ensure that if and when the market or philanthropic giving declines, we will maintain momentum and gains.

While there has been an increase in federal and state funding for perennial grain development over the last five years, The Land Institute continues to rely primarily on philanthropic support to sustain and expand our programs and projects worldwide.

We are also committed to scaling our global impact in the coming decade and owe our success to the ongoing support of donors who contribute to our mission.

Thank you,

AShoer

**Rachel Stroer** PRESIDENT The Land Institute

# Summary Statement of Financial Position

	FY 2021	FY 2022
	22,285,412	24,562,978
	(1,223,792)	(1,827,098)
	21,061,620	22,735,880
na	agement Adjustments	
	Contributions and grants   80.13%	6,921,048
	Reimbursement of joint project expenses   1.81	156,268
	Contributions of nonfinancial assets   17.64%	1,524,000
	Investment income   .30%	25,712
	■ Other   .12%	9,949
	TOTAL	8,636,977

TOTAL	6,962,717
Management   8%	581,218
Fundraising   10%	715,390
Programs   82%	5,666,109



Complete financial statements are available upon request and are accessible on our website at landinstitute.org/about-us/financials/.





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